

# GLOUCESTER COUNTY LEGAL EDUCATION ASSOCIATION

May 9, 2019 CLE/CPE LECTURE

**CLE Credits:**

NJ 2.4 Substantive  
PA 2.0 Substantive

Gloucester County Fire Academy  
210 County House Road (off Kings Highway)  
Clarksboro, NJ 08020  
4:30 p.m. – 6:40 p.m.

**Accounting CPE Credits:**

NJ 2.0 Personal Development  
PA 2.0 Professional Skills  
Development

**NEW JERSEY SUPREME COURT CONTINUING LEGAL EDUCATION BOARD ACCREDITED SERVICE PROVIDER #154**  
**PENNSYLVANIA SUPREME COURT CONTINUING LEGAL EDUCATION BOARD ACCREDITED PROVIDER #3176**  
**CREDITS MAY BE APPLIED UNDER THE NEW YORK APPROVED JURISDICTION POLICY**  
**NEW JERSEY STATE BOARD OF ACCOUNTANCY SPONSOR #20CC00198100**  
**PENNSYLVANIA STATE BOARD OF ACCOUNTANCY SPONSOR #PX177630**

Directions to Gloucester County Fire Academy: From Philadelphia (using Walt Whitman or Benjamin Franklin Bridge), follow 295 South (toward Delaware) to exit #18 Rts. 667 & 678 “Clarksboro, Paulsboro, Mt. Royal”. Once on this exit ramp, take the second right Rt. 678 “Mt. Royal – Clarksboro”. At the traffic light at the end of the exit ramp, turn left onto Berkley Rd. (Rt. 678 East). Follow Rt. 678 East for 1<sup>9</sup>/<sub>10</sub> mi. to the 3<sup>rd</sup> traffic light. [The lights are as follows: 1<sup>st</sup> Lt. entrance to Rt. 295/130 North; 2nd Lt. Rt. 667 Cohawkin Rd.; 3<sup>rd</sup> Lt. Rt. 551 Kings Hwy.] At the third light, there is a “6 point” intersection; make a soft right turn onto County House Rd. Follow County House Rd. (over R.R. tracks) for ½ mi. to the Fire Academy on left.

If lost, Gloucester County Fire Academy’s phone number is (856) 423-4127. In an emergency, the East Greenwich Police Department’s phone number is (856) 423-4100.

## UNLOCKING YOU! HOW TO PRESENT YOURSELF AND YOUR IDEAS

**STEPHEN PAPPATERRA, ESQ.**

Please return this registration form together with your check payable to “GCLEA” no later than **FRIDAY May 3<sup>rd</sup>**

**\$35.00 to members of Bar Associations within Vicinage 15**

**\$55.00 to non-member attorneys**

**\$35.00 to Accountants**

**\$10.00 to Paralegals**

### Price includes CLE credit charges and all handout materials

Starting and ending times for this seminar allow for a ten-minute break. This program has been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 2.4 hours of total NJ CLE *substantive* credits. This program has been approved by the Pennsylvania Continuing Legal Education Board for 2.0 hours of total PA CLE credit in *Substantive Law, Practice and Procedure*. For CPAs, this seminar is presented as an *Overview*; a working background of the legal system is suggested as a prerequisite.

To register, complete this form and mail it with your check (payable to “GCLEA”) to Lynn A. Silverstein at:  
GCLEA, P.O. Box 338, Woodbury, NJ 08096

James L. Capobianco, Esq., CPA – President & Founder CLE/CPE Program

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*Please Print Your Name*

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*Phone Number*

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*CPA or Atty License #*

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*Email Address*

The amount of information available in our society has grown exponentially, leaving many of us overwhelmed by its quantity and underwhelmed with its usefulness. In this chaos, we are all skirmishing for “shelf space” in the marketplace of ideas. Why do some messages resonate and “stick” with us, while others quickly vanish into the abyss? Why are people who are charming, witty, even captivating, become anything but that when shrinking into presentation mode? How can techniques like storytelling, thematic structure, and improvisation be integrated to create a compelling narrative for people and their ideas?

Having the skill to communicate ideas that connect and resonate has never been more important, whether to an audience of 1 or 100. This unique program, jointly created by Syncopate Advisors, LLC and the law firm of Earp Cohn P.C., draws on the success of the best verbal and artistic communicators to offer a transformative approach for professionals to present themselves and their ideas. Thought-provoking, authoritative, and highly interactive, attendees can be certain that the content for this session will be “Anything But Obvious”... and the presentation “Anything But Dull.”